

Market Requirements for Mexico

IBOs are responsible for complying with any local business, commercial and/or trade authority licensing issues.

- Doing business in Mexico includes, but is not limited to, selling products, receiving bonuses and sponsoring.
- As with your primary business, your second business must be renewed each year with the affiliate.

	Description	Supporting documentation	Official contact information. (eg. Website, phone #, email address, etc)	Potential costs/Fees associated	Potential timeframe	Obtained by authorized agent allowed? (Y/N)
Legal Requirement	Citizenship Requirement	No	N/A			
	Residency Requirement	No	N/A	www.inm.gob.mx/index.php?page/Glosario_de_Terminos		
	Local Address	Required to have a fiscal address in Mexico	RFC (Certificate of Federal Registry of Taxpayers)			
	Visa Requirement	Business visas are obtained directly at the port of entry to Mexican territory and are granted for 180 calendar days (6 months). In the case that the foreign businessperson needs to remain in Mexico for more time it is necessary to obtain an FM-3 (non-resident) visa. Visitors entering by plane may file a form which includes both the tourist and the business option. You will need a business visa to work or do business in Mexico; a tourist visa (FMT) does not allow you to work or do business in Mexico.	Legal ID with your FM2 or FM3 forms	www.sre.gob.mx/english www.inami.gob.mx or www.sre.gob.mx/english www.inm.gob.mx/index.php?page/Paises_visas www.inm.gob.mx/index.php?page/MEN_TRMITES_MIGRATORIOS www.inm.gob.mx/EN/index.php?page/Migration_Statuses_and_Categories or www.inm.gob.mx/EN/index.php/page/L_would_like_to_visit_Mexico www.inm.gob.mx/EN/index.php/page/L_want_live_in_Mexico www.inm.gob.mx/EN/index.php/page/If_you_intend_to_engage		
	Business Requirement (ie. Tax implications)	1. If the Company has employees it must enroll with the Mexican Social Security Institute (IMSS) and the National Workers Housing Fund (INFONAVIT). 2. Federal Taxpayers' Registry ID	RFC (Certificate of Federal Registry of Taxpayers)	1. www.imss.gob.mx and www.infonavit.gob.mx; 2. Fiscal obligations of Foreigners: www.sat.gob.mx/sitio_internet/asistencia_contribuyente/principiantes/eres_extranjero/78_8618.html Who is considered a Resident in Mexico: www.sat.gob.mx/sitio_internet/asistencia_contribuyente/principiantes/eres_extranjero/78_8594.html Who is considered a Resident abroad: www.sat.gob.mx/sitio_internet/asistencia_contribuyente/principiantes/eres_extranjero/78_8595.html		
	Local bank account	Yes, in order to pay bonus up to \$2,000.00 MXN	Monthly statement account			
Business Entity	Who can be a distributor? (are corporations accepted?)	• An Individual Person ABO, or • A Legal Entity ABO: (i) Stock Corporation (Sociedad Anónima, S.A.); or (ii) Limited Liability Company (Sociedad de Responsabilidad Limitada, S. de R. L.), both entities may be formed as variable capital entities.				
	Minimum Age requirement	18 and older	Current legal ID (Passport, IFE)			
	Restriction on # of applicants		2 Current legal ID (Passport, IFE)			
	Who can register as a partner/applicant? (eg. Spouse, children, relatives)	No restriction	Marriage record (for husband and wife)			
	Registrants prohibited (eg. Student, government worker.)	Former ABOs from a different LOS with less than 6 months or 2 years of inactivity according to PC 6.4, 6.4.1, 6.4.2), Other Multilevel company employee.				
	Is an ABO able to register their Amway Business as a legal entity?	To incorporate a Mexican Company it is necessary to (i) have at least 2 Shareholders/Partners' (Individuals or entities); (ii) have a minimum capital contribution (Ps\$50,00 or Ps\$30,00 depending on the type of Company); (iii) submit to Mexican law; (iv) appoint members of the Board or a Sole Administrator/Manager (v) appoint a Statutory Auditor; (vi) register the company with the Public Registry of Commerce. If the Company has foreign investment capital (if one or more partners are foreigners) it must be registered with the Foreign Investment Registry (RNIE) www.economia.gob.mx	Constancy of Partnership Change Legal Entity application RFC (Certificate of Federal Registry of Taxpayers) Statement bank account of the partnership			
	Does Contract explicitly allow transfer of assets to trust, legal entity, etc.	yes	The ABO can then request the transfer of ownership to the S.A. or S. de R.L. through the affiliate. Please note the sole purpose of the S.A or S. de R.L. must be the operation of the Amway business. No other business activity can be conducted through the S.A. or S. de R.L.			
Amway Requirement	Amway business Requirement ((eg. Must be at certain PV level of percentage level to earn a bonus)	150 personal points, fiscal documents (Withholding request or Electronic Invoice) in order to pay differentials, qualification bonus, etc. To pay personal bonus there's no restrictions or requirements.	Withholding request application or Electronic Invoice Request. RFC, FM2 (3), CURP			
	Amway Limitations (eg. Frequency of visiting the market. Business advice from the market. Etc)					
	Registration Fee Requirement	Buy a local starter kit (\$250.00 MXN)	N/A			
	Renewal Requirement	annual renewal, From September to August (\$250.00 MXN)	N/A			
Reference Materials	Do you allow the sale of a distributorship?	yes				
	Cultural differences	No				
	Unique market characteristics (eg. Some products are not sold in this market.)	Some products are not for sale on this market. 9% is the bottom of the qualification levels eHelp on the website www.amway.com.mx				
Do you provide any additional support from your market? What is it?		Rules of Conduct Direct Line: 01-800-700-76-47 or reglas.de.conducta.mexico@amway.com				

If you have any further questions or concerns, please contact the company at 01-800-83-38-300 (Call Center) or servicio_clientes@amway.com Outside Mexico 52-81-83-19-80-00